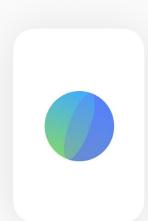








About Us Co-Founded by Subrah Iyar, CEO and Co-Founder of WebEx, and Stanley Huang, Senior Director of Engineering at WebEx



MOXO

Our Vision Client-business engagement for the mobile era



WEBEX

Our Background Client-business engagement for the internet era























#### Client Management Workflows in Complex Business: Centered on External Interactions

# The Problem

Client Management in Complex Business.

'Complex Business" - High Value B2B and B2\$\$C business



ACCOUNT ONBOARDING

Multi-Step Interactions



ACCOUNT SERVICING

Many-Many, Knowledge-Worker Role based



Multi-channels, multi-mode

**EXCEPTION HANDLING** 



e-Paper Artifacts



High Security, Audit-Trail Requirements



Timely Exception Handling Requirements



Process and Data level
Integrations with Systems
of Record

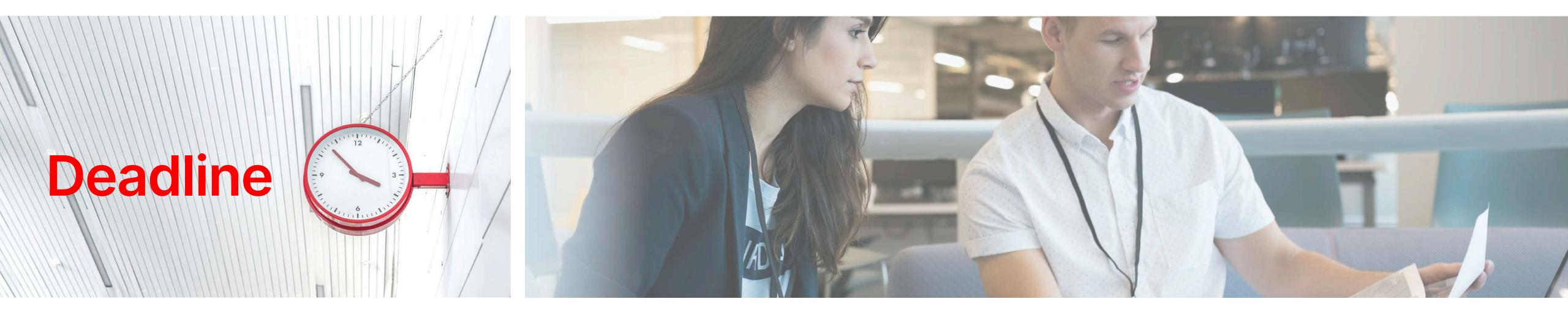
#### THE CHALLENGE



Disjointed Workflows with Disparate Tools, over Disparate Channels, Significant Manual Interventions, Low Efficiency



## The Urgent Pain



**Situations** 

**Permit Planning** 

Onboarding before Billing

Trade by End of Day

Tax Filing

**Closing Transactions** 

Purchase Order Approvals

Offer on Property

Legal Case Management

**Escrow Close** 

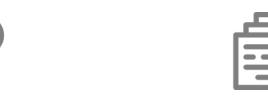
How it's Done Today



Emails



Meetings Attachments



Doc Exchange Tools



Other Systems



Texting



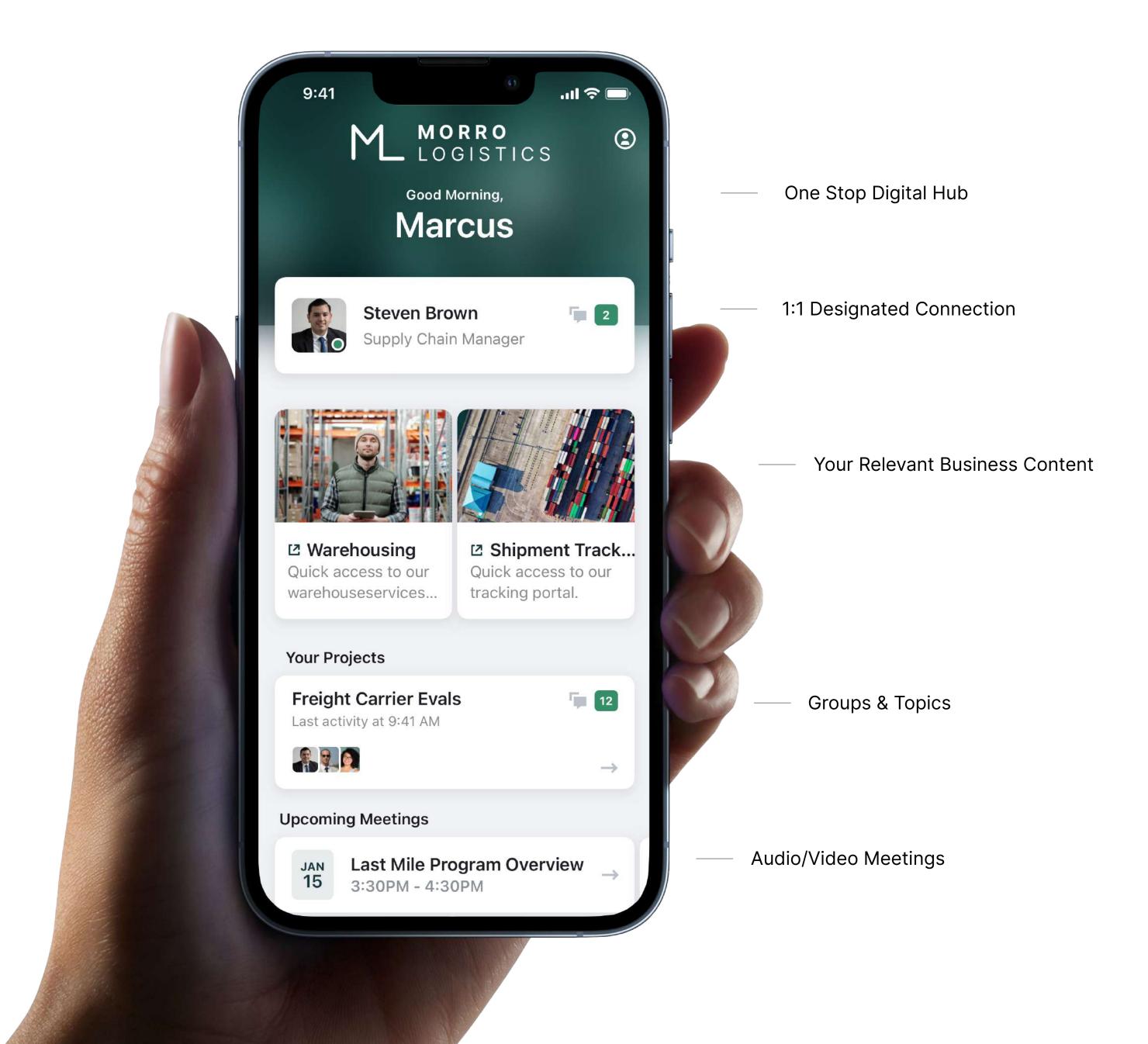


### **End to End Orchestration of External Interaction Workflows**

# Your OneStop Client Interaction Hub

Streamline deadline-driven client interaction flows.

Provide a OneStop destination for client-centric workflows.





# Streamline deadline driven client interactions

Break down time-consuming bottlenecks, collect approvals faster, and accelerate operations.

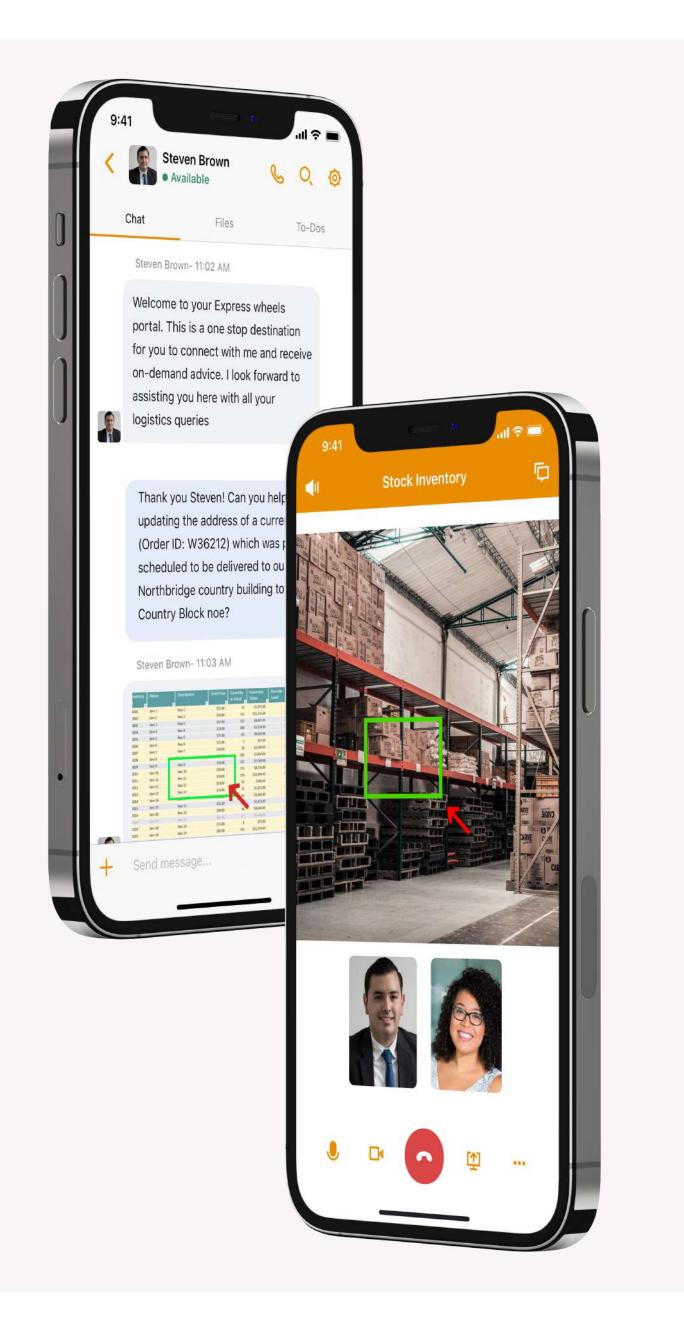
Manage & orchestrate your flows across:

- Account Onboarding
- Account Servicing
- Exception Handling

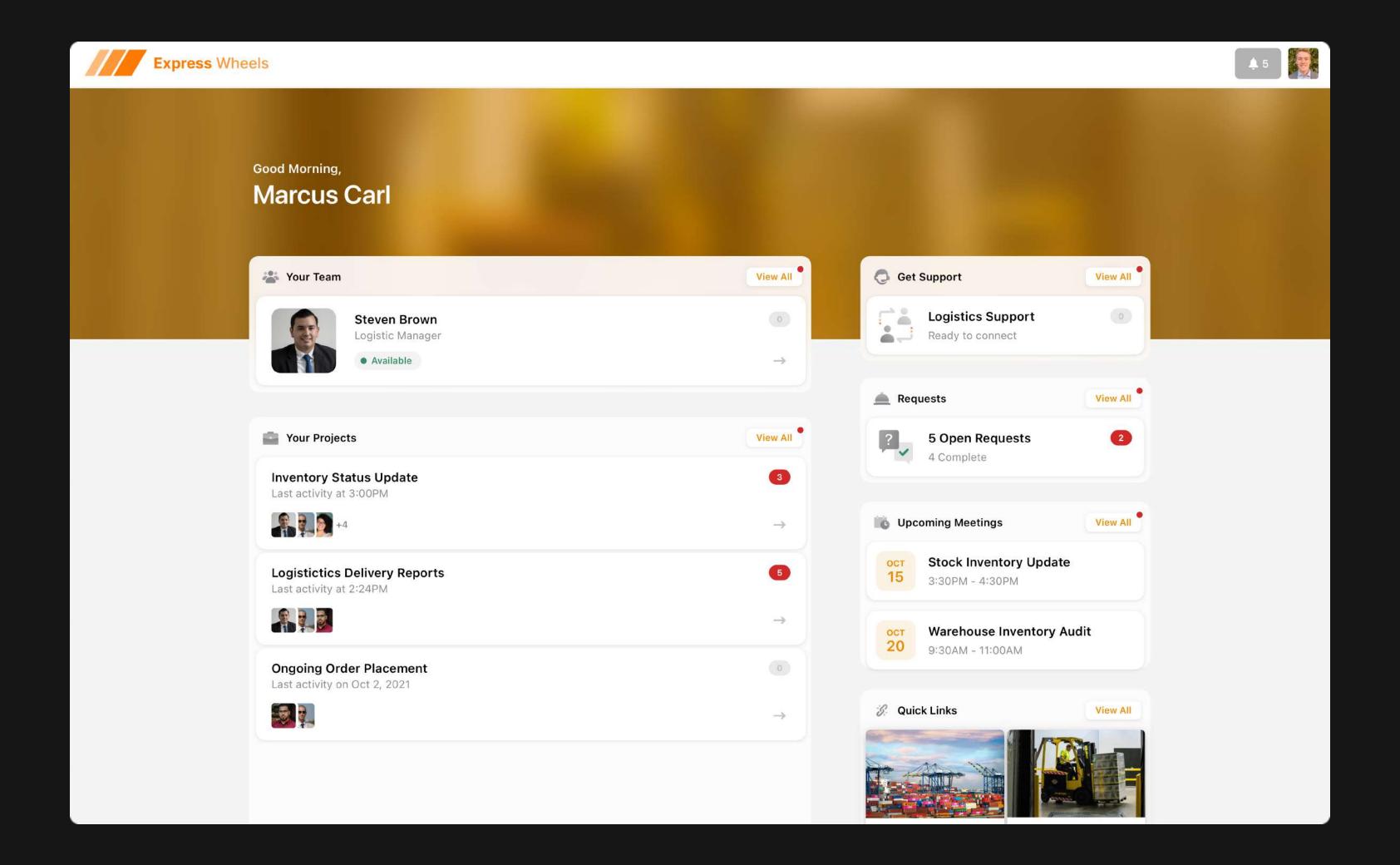


# Orchestrate Your Client Interaction Flows in OneStop

- New Client Onboarding
- Order to Cash Management
- Purchase Order Approvals
- Client Notification Cycles
- Delivery Service Management
- Vendor Negotiations
- Exception Resolution
- Procurement
- Supplier Contracts



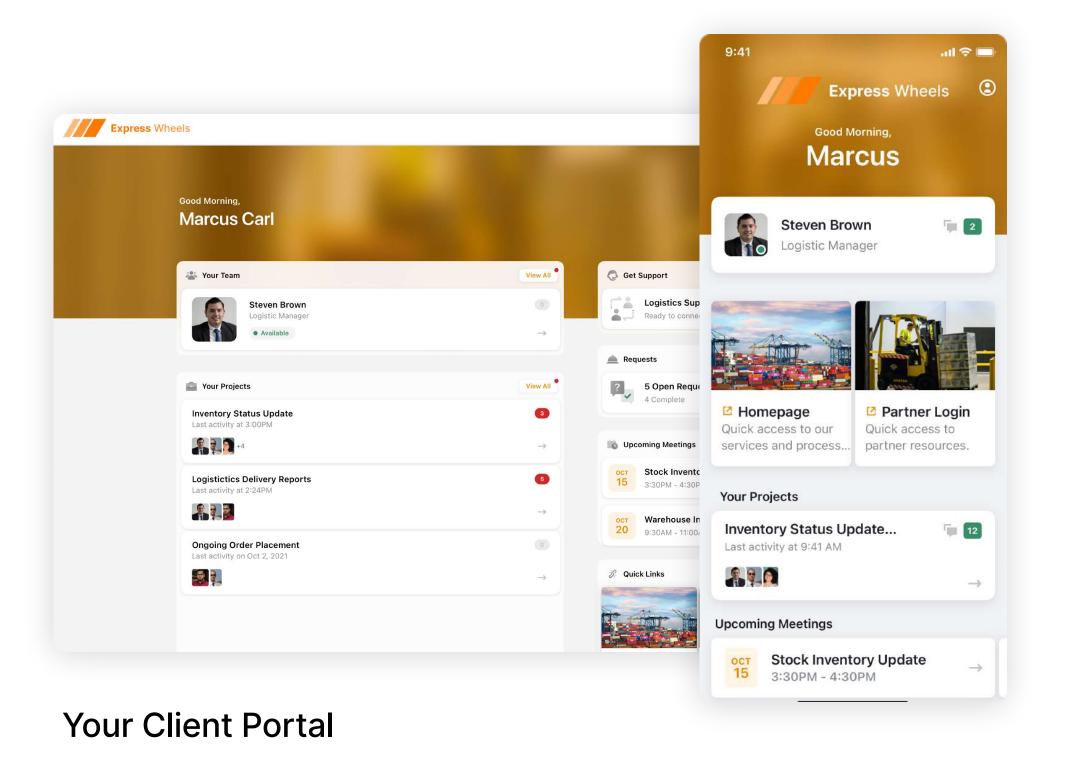
# Modernize your deadline-driven client interaction flows





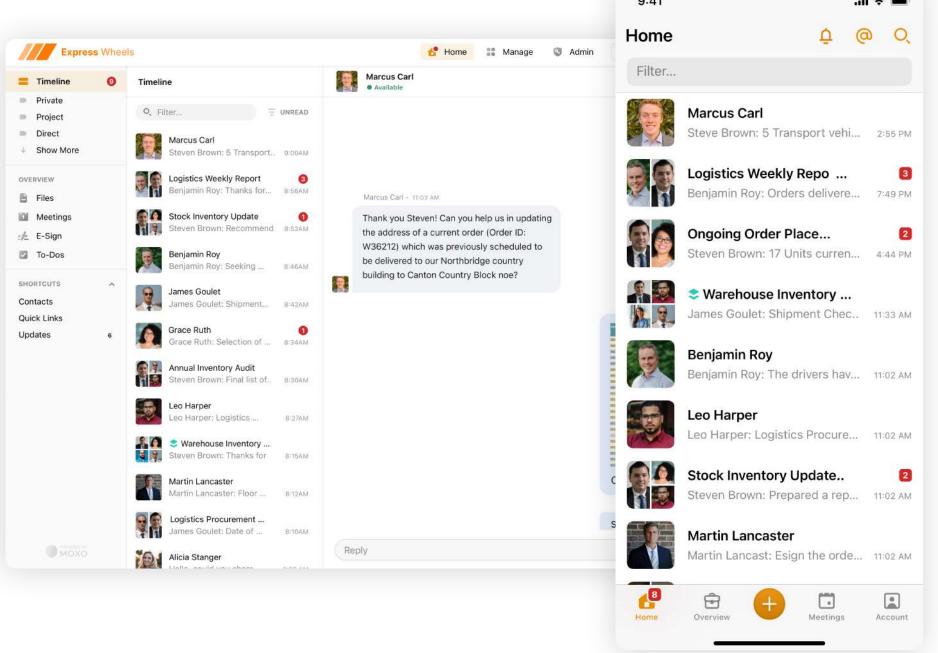
### Orchestrate and Streamline Client Interaction Flows

# Control the chaos of client management



Reach In, Receive Service

Reach Out, Deliver Service



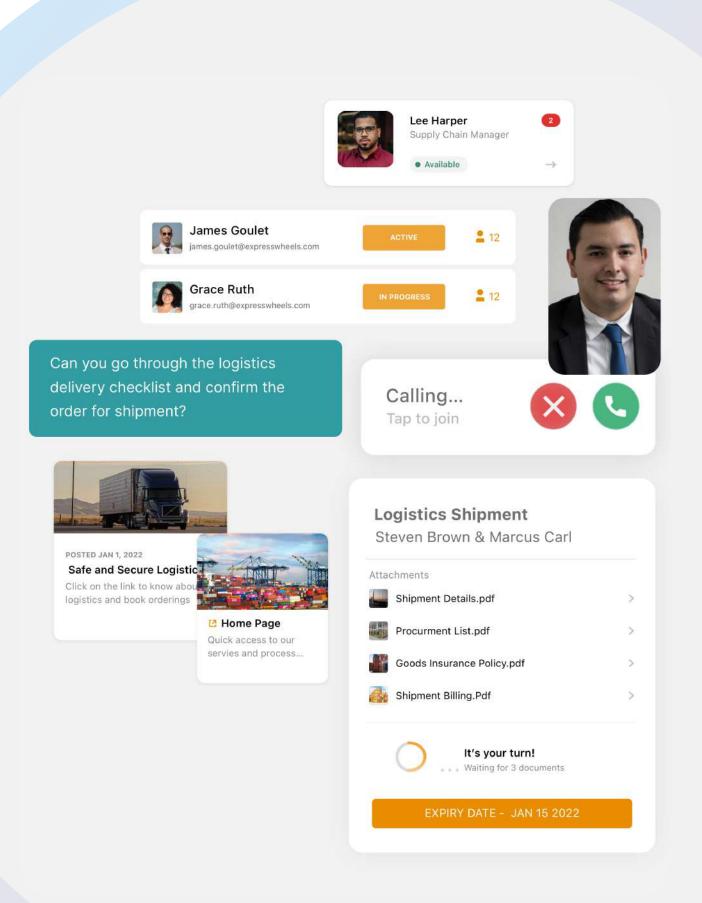
#### **Your Business Portal**

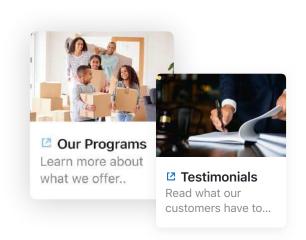
Business Teams, Staff, Executives

Clients, Partners

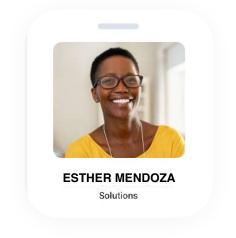
# End-to-end client interaction management

Unstructured ePaper workflows with persistent audit trails

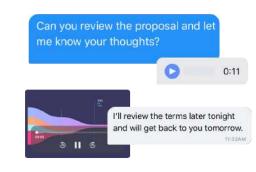




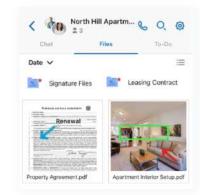
**Content Channels** 







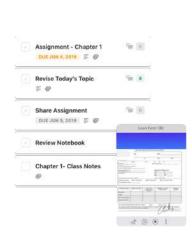
Secure Messaging



**Document Collaboration** 



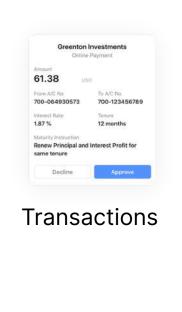
Spotlight

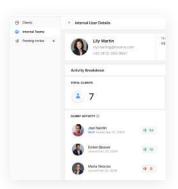


Manage Approvals and Deadlines

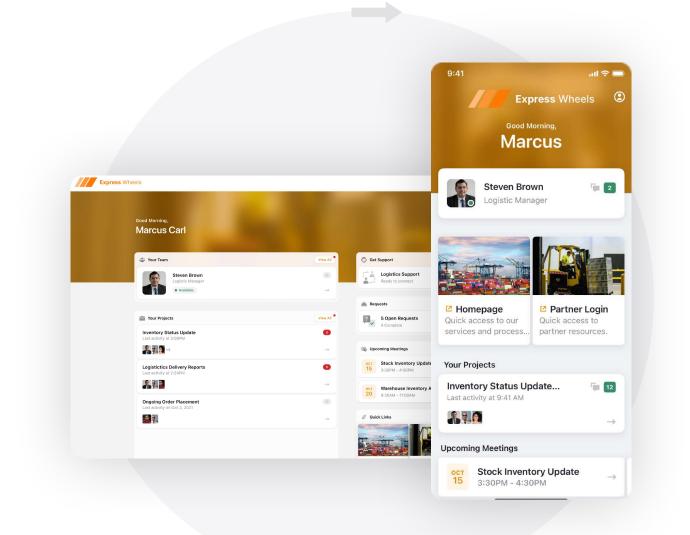
# Orchestrate end-to-end client business with the power of OneStop

Manage Your Client Business Flows and Deliver an All-in-One, Continuous, Connected Journey



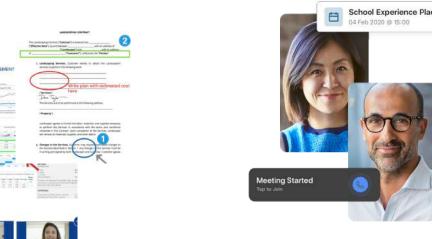


Management Portal





Digital Signature



Video Meetings



Co-Browsing



#### **Account Management Control**

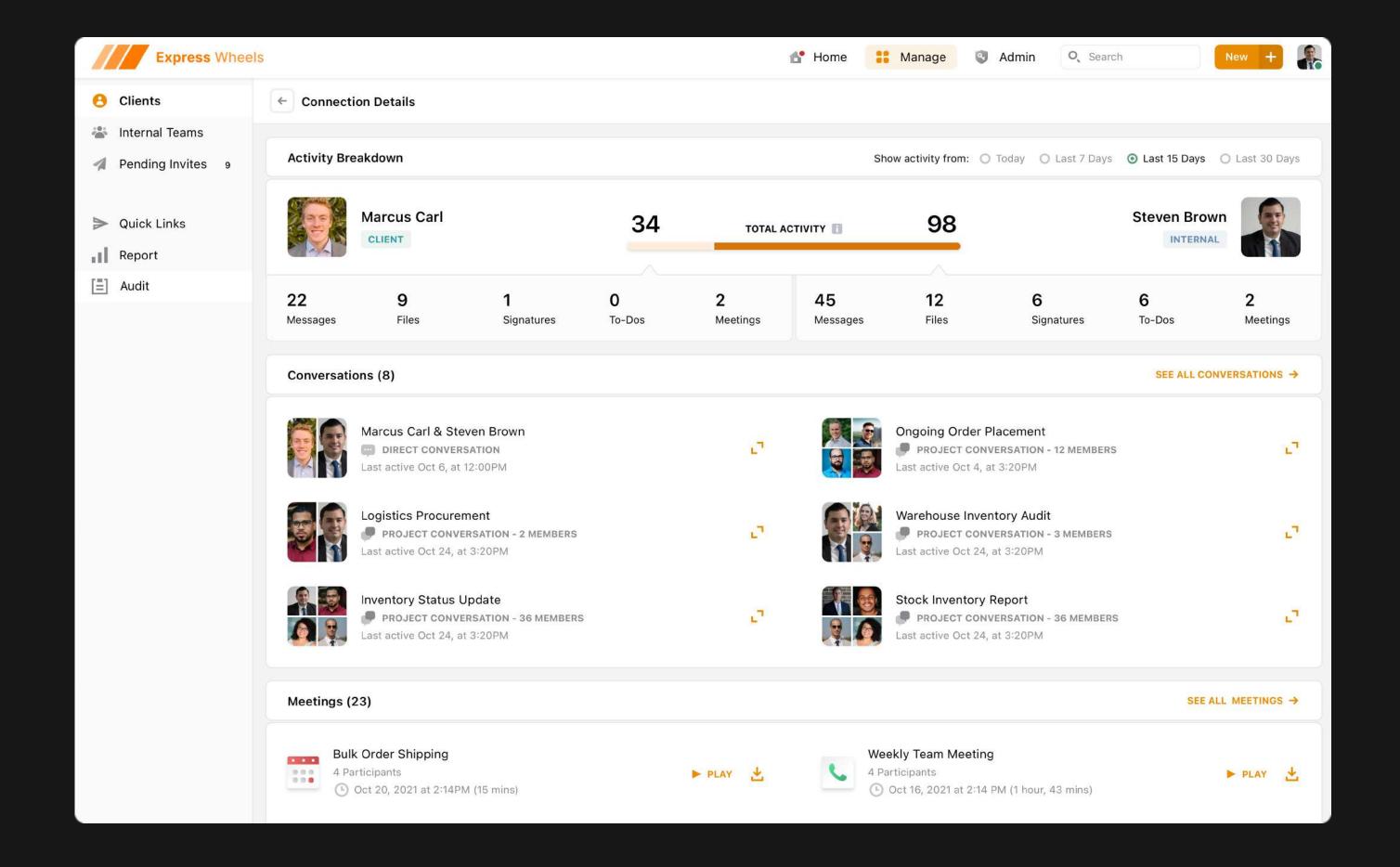
# The Client Management Dashboard

Manage & streamline timeliness, cost, and quality for account retention and growth:

Have fingertip access to all client interaction workflows and get immediate status insights.

Extend existing client interaction workflows with triggers, mobile alerts, & notifications.

Directly manage your team to KPIs related to timeliness, cost, and quality.



#### Your Control and Compliance Center

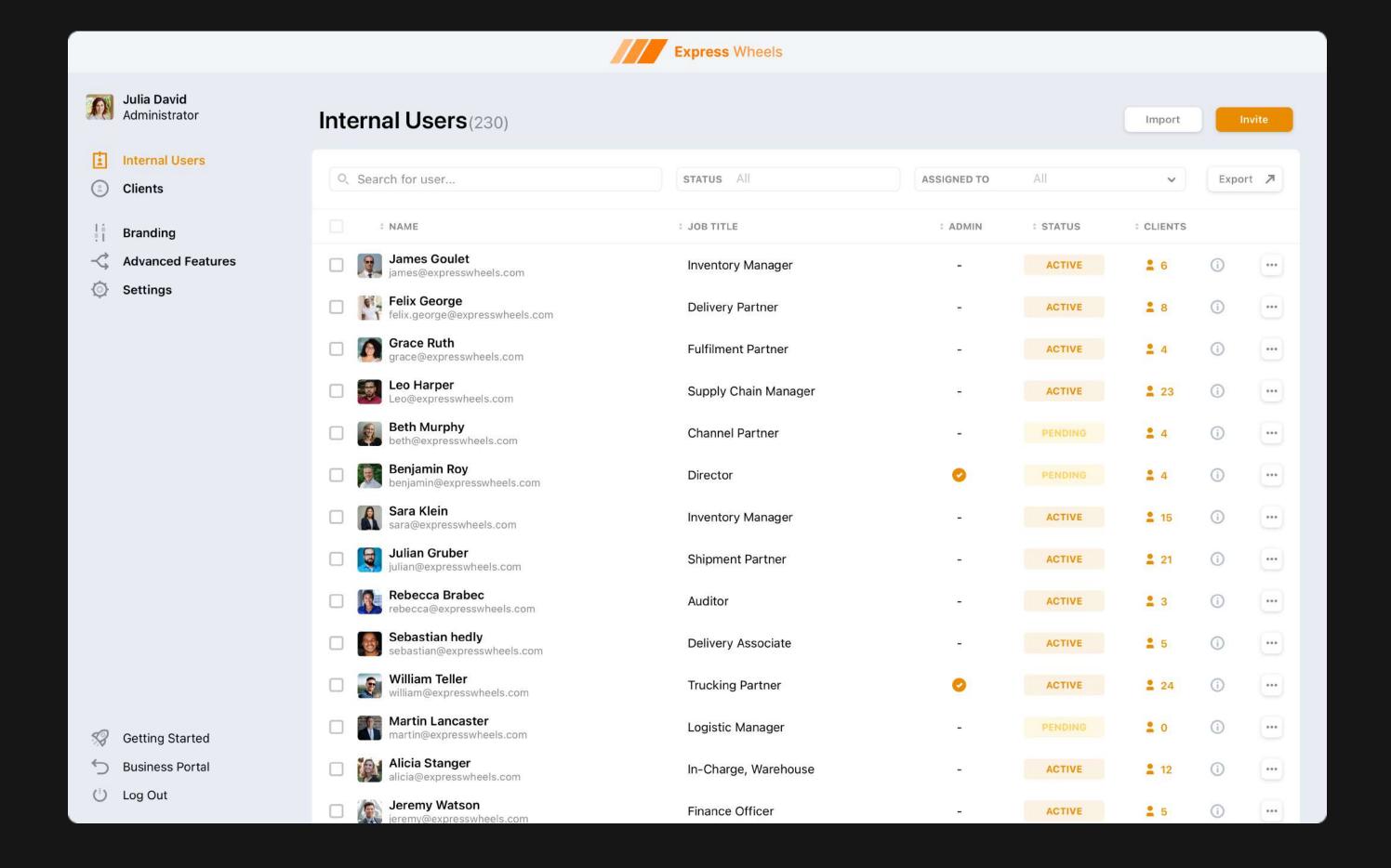
### The Admin Portal

Manage client interaction workflows, incorporating the roles and access controls of your organization.

Significantly reduce 'Flight Risk' of clients and accounts with complete oversight.

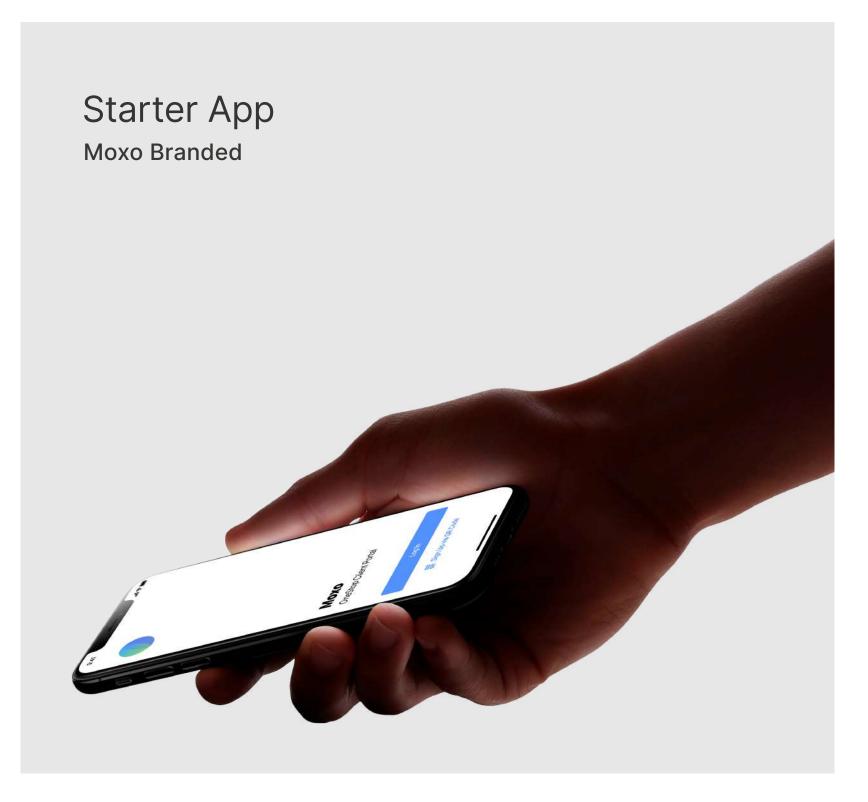
Seamlessly transfer accounts, preserving all account interaction history.

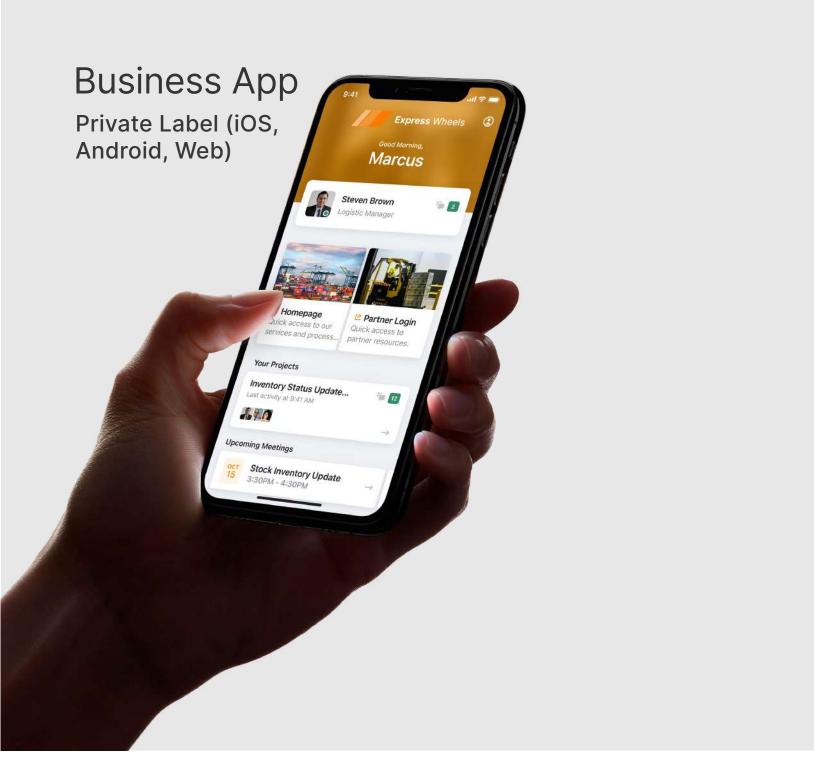
Track all interactions with a complete digital e-paper trail in the audit log.





# OneStop Client Interaction Hub Editions







## Pricing to fit your business needs.

**STARTER APP** 

Moxo Branded

\$1,200

+ \$300 One-Time Set Up Fee
USD / year

**BUSINESS APP** 

Private-Label

\$4,800

+ \$1,500 One-Time Set Up Fee USD / year **ADVANCED APP** 

**Embeddable SDK** 

# Custom Package

USD / year

Includes up to 10 users. Suitable for trials and small organizations.

#### **Features**

- Complete collaboration suite including messaging, document exchange, video meetings, task management, eSignatures, and more.
- Supports basic customer interaction workflows

Includes up to 50 users. Our scalable solution for organizations of all sizes.

#### **Everything in the Starter App Edition, plus**

- Scalable user-based capacity
- Reporting & Audit Trails
- Integrations (CRM Connectors, Transactions, Zapier, and more)
- Customizable customer interaction workflows

#### **Options for**

- Private cloud
- On premises

#### **Everything in the Starter App Edition, plus**

- API/SDK Access
- SAML SSO
- Transactions API
- Social Connectors



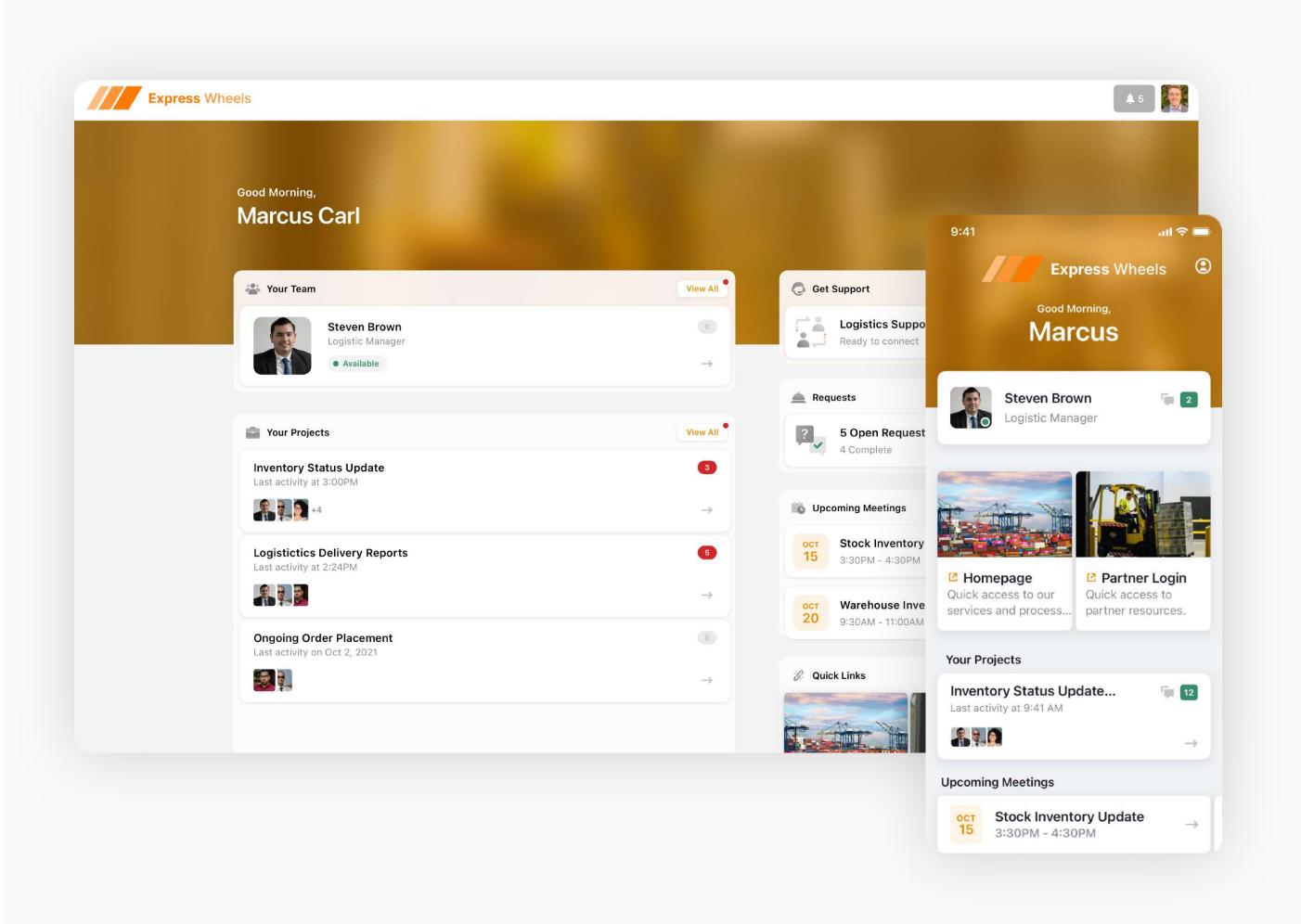
### Add-On User Capacity Packs

User Pack Price (\$/year)

20 User Pack \$1,200/year

100 User Pack \$4,800/year

500 User Pack \$18,900/year





Moxo is named best digital banking solution provider in the Banking Tech Awards.

Moxo wins best client relationship management platform in the LegalTech Awards.

Moxo is named best mobile experience at the Bank Customer Experience Summit.

Moxo is named an innovator in the Aragon Research Globe for Digital Work Hubs.





**BNP Paribas Financial Services** 



K&A Mobile Tax Accounting



**Entourage Collection Concierge** 



Virtually Noire Consulting



Falconi Consulting Professional Services



Island Pet Movers Pet Relocation Services



Intrepid Networks Emergency Response



Just White Shirts Clothing



AMCK Group Talent Management



Raiffeisen Bank Financial Services



Standard Chartered Financial Services



Sasha Esposito San Roman Therapy



Bank Of Queensland Financial Services



Keebeck Wealth Financial Services



Cornerstone Permit Company Real Estate



Balfour Homes Real Estate



Terraza Balear Real Estate



Citi Bank Financial Services

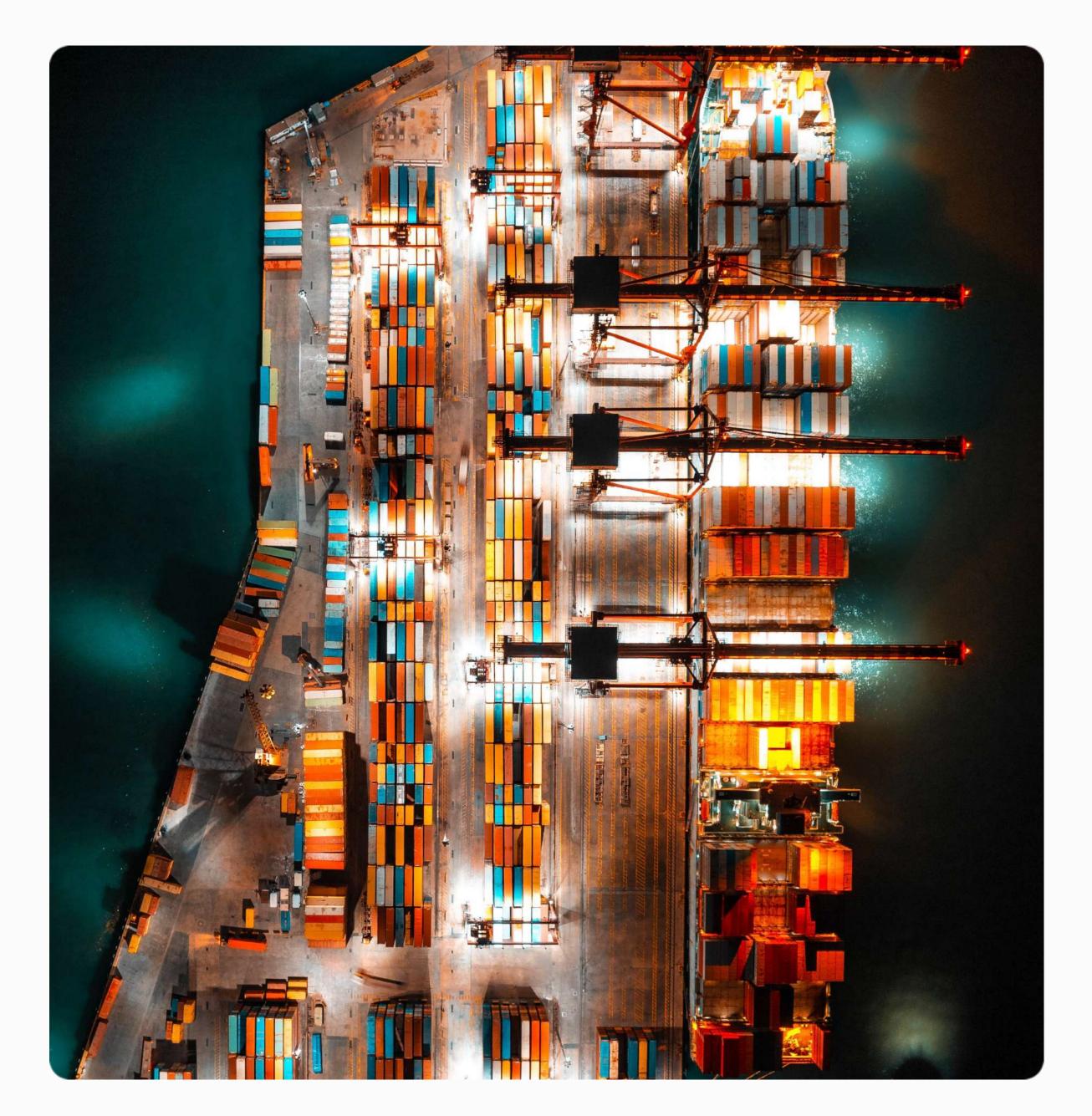


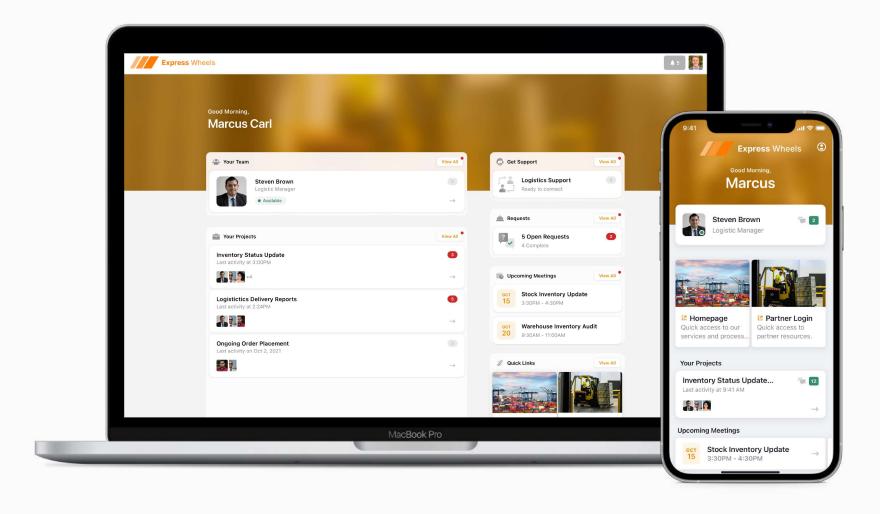
Form Collective Interior Design



Van Lanschot Financial Services







# Get your OneStop Client Interaction Hub

Modernize client interaction workflows.